



Leighton Contractors chooses HP's Managed Print Services to minimise environmental footprint and save printing costs

SYDNEY, Australia. January 15, 2008 – Hewlett-Packard (HP) today announced that Leighton Contractors has signed a Managed Print Services contract with HP, which includes the organisation's participation in the HP Carbon Offset for LaserJet Printers program.

As part of this contract, HP will manage and offset the carbon emissions generated by Leighton Contractors' fleet of 700 HP LaserJet printers. Leighton Contractors is one of more than 424 companies in Australia that have signed up for HP's Carbon Offset for LaserJet Printers program since its launch in February 2008.

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Supporting Leighton Contractors' environmental policies, the program allows the organisation to offset the carbon emitted by their LaserJet printers for the lifetime of those printers. The total amount of carbon that will be offset from Leighton's HP printers will be 209 tonnes.

"Leighton Contractors' policies ensure that we manage our environmental footprint and minimise our environmental impact," said Michael Herbert, Leighton Group IT, Customer Support Manager. "HP's Managed Print Services offering together with the Carbon Offset program dovetails with the Leighton Contractors' Group IT's current "Green IT" Project."

With 9,000 staff across Australia and New Zealand, Leighton Contractors is a member of the Greenhouse Challenge Plus program. Managed by the Australian Greenhouse Office as part of the Australian Government's Department of the Environment and Heritage, this program enables Leighton Contractors to form working partnerships with the Australian Government to improve energy efficiency and reduce greenhouse gas emissions.

With the fleet managed through HP's Managed Print Services (MPS), Michael Herbert said HP was chosen based on its ability to service the requirements of Leighton Contractors across disparate locations.

"HP's JetDirect and SecureJet solutions have allowed us to implement greater security for

staff pool printing. Our staff use proximity cards to print, the same cards they use to enter the building, which improves security and reduces wastage.”

The HP solution also adds a level of fault tolerance for Leighton Contractors. In the event of a print device being offline, staff can swipe their proximity card on an alternate printer and print their document at that location.

“The SecureJet solution is helping us save costs and reduce of paper wastage.”

Printing equipment procurement was not centralised throughout the Leighton Contractors business prior to the HP rollout.

“The disparate nature of our printing technology and the lack of a central equipment management function meant that we didn’t understand the true cost of our printing infrastructure. HP’s managed print services provide visibility into the costs associated with our printing environment. HP looks after all billing, reporting and accounting, so that headache is taken away and taken care of by HP,” he added.

Other environmental printing solutions Leighton Contractors is currently using includes HP’s Web JetAdmin, which manages device power consumption through programmable device “wake” and “sleep” schedules. Printing devices use 40 per cent less energy in “sleep” mode than when they are turned on.

“Instant on” fuse technology lowers power by avoiding “idling” of electrically heated components, which is helping Leighton Contractors minimise its environmental impact and saves on power costs.

HP’s Pull Printing solution stores print jobs and releases them only when a user provides identification at the printer, which tracks usage and saves costs as well as paper from printed documents not being claimed.

“HP is serious about being environmentally friendly and that’s important to Leighton Contractors. It’s great to see HP’s dedication to environmental sustainability throughout the whole lifecycle of their products - from packaging, to product functions, like printer “sleep mode”,” he added.

All HP printers rolled out at Leighton Contractors are HP Energy Start qualified, meaning they produce less heat and reduce cooling loads by 15 - 30 per cent. They also use approximately half as much electricity, saving Leighton Contractors approximately 50 percent in utility costs.

About HP

HP, the world’s largest technology company, provides printing and personal computing products and IT services, software and solutions that simplify the technology experience for consumers and businesses. HP completed its acquisition of EDS on Aug. 26, 2008.



More information about HP (NYSE: HPQ) is available at <http://www.hp.com/>.

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