



## HP Output Management Solution



In today's fast-paced global business environment, large organisations demand the reliable delivery of mission-critical documents when and where they need them. When business-critical information does not get to the right place at the right time your organisation pays a steep price:

- **Lost revenue**—Manufacturers and distributors print and fax thousands of jobs per day to destinations all over the world. Lost payment and receivable slips reduce a company's bottom line.
- **Lost productivity**—Missing or misplaced shipping documents delay trucks from delivering merchandise, resulting in millions of dollars of lost productivity.
- **Business disruption**—Studies estimate that 30 percent of business disruptions happen because information is not being distributed accurately to the right people at the right time.<sup>1</sup> When business is disrupted, relationships are damaged, customers are unhappy and an organisation's image is impacted.

### What if you could...

- Reduce revenue loss through reliable information delivery?
- Streamline information management, tracking and delivery to optimise productivity?
- Enhance information sharing and management through efficient business processes?

<sup>1</sup> The Boston Consulting Group (2004)

## HP Output Management Solution at a glance

The HP Output Management Solution is the intelligent link that can help your organisation deliver and receive critical business information—invoices, contracts, purchase orders, reports and shipping information—from virtually any source (print, fax, e-mail, FTP, web and wireless devices)—to any destination in the world, saving you time, resources and money.

Designed to support even the most complex organisation, the HP Output Management Solution can help you:

- Centralise and automate resources that track and route key business output
- Simplify job tracking
- Streamline report distribution and web delivery, regardless of format
- Provide international printing capabilities without altering devices
- Easily integrate with:
  - SAP and Oracle® enterprise applications, including Siebel CRM, JD Edwards and PeopleSoft
  - System management software such as HP Software (formerly HP OpenView) and IBM Tivoli
  - Network and equipment failure prevention software such as HP Serviceguard and IBM High Availability Cluster Management

Additionally, HP offers a complete portfolio of implementation, integration, software support and customer training services to implement and maintain optimisation of the HP Output Management Solution within your IT environment year after year.

## How your business can benefit

The HP Output Management Solution can help your organisation overcome many of the barriers that make it difficult to move mission-critical documents between people and processes. That means you can spend less effort on document delivery and more time and resources on the information itself.

With HP Output Management Solutions, your organisation can significantly improve:

- **Time to manage**—by reducing printer-related support issues and providing centralised, automated web-based management and output resource tracking, you will spend less time resolving problems.
- **Time to process**—by reducing the need for manual processes, content is optimised and user productivity is increased.
- **Time to revenue**—by preventing business disruptions, compliance violations and security issues, operational efficiencies are increased.

## HP at work around the world

When a large international plumbing supply manufacturer needed an output infrastructure that could manage business-critical documents from SAP R/3—and allow them to meet international printing requirements in China—they tapped HP. The HP International Printing for HP Output Server, an add-on module to HP Output Server, the core platform of any HP Output Management solution, increased the organisation's manufacturing uptime and customer satisfaction and decreased costs and turn-around time for international forms development and delivery.

Additionally, HP implemented its own HP Output Management Solution across HP internal operations worldwide (100 production SAP servers, 100 legacy HP e3000 systems outputting to 28,000 printers worldwide). The results: 190 servers were retired worldwide, 20 engineers were redeployed and print spooling was streamlined. Because of these efforts, HP achieved operational cost savings of \$4.5 million per year.

## Why HP?

Working closely with your business, HP can help identify the right set of solutions to fit your organisation's specific needs today—and into the future.

**A broad choice of solutions.** HP offers a broad range of reliable products, enterprise-level and industry-specific solutions, and consulting services to meet your organisational needs. Our global capabilities range from powerful servers to advanced digital printing and capture technologies to innovative management, output and tracking solutions, as well as advanced graphics imaging capabilities.



## HP three-part approach

HP imaging and printing solutions help customers automate and streamline document-intensive processes, take control of their IT devices and network infrastructure, while managing a complete imaging and printing environment. This approach helps customers reduce costs, increase worker efficiency and accelerate business results.

- **Part one: Optimise the IT infrastructure.** HP business process solutions help you reduce costs while making your business flexible enough to deliver on your business needs. HP works with you to evaluate potential areas of improvement and to align your business and system goals to help you solve the most critical challenges facing your organisation today.
- **Part two: Manage the imaging and printing environment.** By streamlining the way you manage your imaging and printing environment, HP can help you improve information sharing, establish user printing parameters and design a coordinated management solution strategy. Using HP solutions, your organisation can achieve greater effectiveness, enhance cost control, decrease support costs and tighten security.
- **Part three: Improve information workflow.** HP can help you develop an ongoing strategy for enhancing the way people interact with information as it flows throughout your organisation. To create a more efficient and accessible environment for information management and sharing, we can help you build a streamlined digital information system to meet your specific needs.

**Best practices and innovation.** HP prides itself on applying proven best practices to manage the complex, industry-specific needs of information integration related to people, processes and technology across your organisation.

**Collaboration with industry solution providers.** HP extends its capabilities through ongoing relationships and collaborative projects with world-class technology companies, independent software vendors and system integrators. And we work closely with select companies to deliver customised solutions for your industry.

**Environmentally responsible imaging and printing.** For decades, HP has led the technology industry in making it easier for customers to use less energy, and recycle more—to reduce costs, save resources and deliver results that are good for business—and good for the planet.

## How do you get started?

Contact your local HP representative to get started on a customised set of solutions to meet your organisation's specific needs. We begin by understanding your business operations, processes and objectives. Then, HP evaluates your current environment using a comprehensive assessment approach to examine your business processes and IT infrastructure. Next, we examine the results against your current and future business needs. With this information, HP works with you to develop the right solution set to meet your organisation's needs today and in the future.

To find more information on the HP Output Management Solution, visit [www.hp.com/apac/enterpriseprint/solutions](http://www.hp.com/apac/enterpriseprint/solutions).

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20080111-EEP, June 2008

